

# THE LIST

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## LARGEST HOUSTON-AREA COMMERCIAL REAL ESTATE BROKERAGES

RANKED BY LOCAL LICENSED PROFESSIONALS AS OF Q1 2020

Company name (prior rank) <sup>1</sup> Ticker   Website	Location Phone	Total local licensed professionals <sup>3</sup>	Total square feet moved in Houston <sup>4</sup>	Top local executive(s)	Headquarters Year founded locally
<b>1</b> JLL <sup>3</sup> NYSE: JLL   us.jll.com	1400 Post Oak Blvd., #1100 Houston, TX 77056 713-888-4000	224	20.68 million	Dan Bellow, president - Houston	Chicago, IL 1990
<b>2</b> CBRE Group Inc. <sup>1</sup> NYSE: CBRE   cbre.com/houston	2800 Post Oak Blvd., #500 Houston, TX 77056 713-577-1600	208	NA	Peter Mainguy, senior managing director Peter.Mainguy@cbre.com	Los Angeles, CA 1969
<b>3</b> Transwestern <sup>2</sup> Transwestern.com	1900 W. Loop S., #1300 Houston, TX 77027 713-270-7700	141	71.46 million	Larry Heard, CEO Robert Duncan, chairman	Houston 1978
<b>4</b> Newmark Knight Frank <sup>5</sup> NASDAQ: NMRK   ngkf.com	1700 Post Oak Blvd., #250 Houston, TX 77056 713-626-8888	82	NA	Neal Golden, president of Texas/regional manager/vice chairman	New York, NY 2003
<b>5</b> NAI Partners <sup>6</sup> naipartners.com	1360 Post Oak Blvd., #1900 Houston, TX 77056 713-629-0500	79	8.61 million	Jon Silberman, managing partner jon.silberman@naipartners.com James Tainter, managing director, landlord services division james.tainter@naipartners.com	Houston 1997
<b>6</b> Colliers International Houston <sup>4</sup> NASDAQ, TSX: CIGI   colliers.com/houston	1233 W. Loop S., #900 Houston, TX 77027 713-222-2111	78	13.4 million	Patrick Duffy, president - Houston patrick.duffy@colliers.com	New York, NY 1957
<b>7</b> Lee & Associates - Houston <sup>11</sup> lee-associates.com/houston	9805 Katy Fwy., #800 Houston, TX 77024 713-744-7400	50	8.27 million	Chris Lewis, clewis@lee-associates.com Mike Spears, managing principals mspears@lee-associates.com	Orange, CA 2015
<b>8</b> Cushman & Wakefield <sup>7</sup> NYSE: CWK   cushmanwakefield.com	1330 Post Oak Blvd., #2700 Houston, TX 77056 713-877-1700	48	19.16 million	Tim Relyea, executive vice chairman Tim.Relyea@cushwake.com Scott Wegmann, vice chairman scott.wegmann@cushwake.com	Chicago, IL 1971
<b>9</b> Marcus & Millichap <sup>13</sup> NYSE: MMI   marcusmillichap.com	3 Riverway, #800 Houston, TX 77056 713-452-4200	47	NA	Ford Noe, regional manager ford.noemarcusmillichap.com	Calabasas, CA 1978
<b>10</b> Moody Ramin <sup>8</sup> moodyramin.com	3003 W. Alabama St. Houston, TX 77098 713-271-5900	44	7.78 million	Bob Cromwell, managing director bcromwell@moodyraminint.com Dan Moody III, managing director dan.moody3@moodyramin.com	Houston 1969
<b>11</b> Madison Marquette <sup>12</sup> madisonmarquette.com	1000 Main St., #2400 Houston, TX 77002 713-209-5800	41	938,115	Wade Bowlin, president, property services, central wade.bowlin@madisonmarquette.com	Washington DC 1954
<b>12</b> Savills <sup>10</sup> London: SVS   www.savills.us	333 Clay St., #3700 Houston, TX 77002 713.522.5300	31	4.6 million	Mark O'Donnell, vice chairman/director/ Southwest region lead MOdonnell@savills.us	USA HQ: NY, New York, Global HQ: London, UK 1974
<b>13</b> The J. Beard Real Estate Co. LP <sup>14</sup> jbeardcompany.com	10077 Grogan's Mill Rd., #135 The Woodlands, TX 77380 281-367-2220	29	1.2 million	Jeff Beard, president	The Woodlands 2003
<b>14</b> Avison Young <sup>16</sup> avisonyoung.com	4400 Post Oak Pkwy., #1500 Houston, TX 77027 713-993-7700	27	8.62 million	Rand Stephens, managing director/principal rand.stephens@avisonyoung.com	International - Toronto, Canada US - Chicago, IL 2010
<b>15</b> Hunington Properties Inc. <sup>22</sup> hplproperties.com	3773 Richmond Ave., #800 Houston, TX 77046 713-623-6944	20	NA	Sandy Aron, CEO/president sandyahp@hplproperties.com	Houston 1984
<b>16</b> Stream Realty Partners <sup>17</sup> streamrealty.com	3040 Post Oak Blvd., #600 Houston, TX 77056 713-300-0300	20	NA	Kyle Valentine, regional managing partner kvalentine@streamrealty.com Preston Young, regional managing partner pyoung@streamrealty.com	Dallas, TX 2006
<b>17</b> Caldwell Cos. <sup>20</sup> caldwellcos.com	9955 Barker Cypress Rd., #250 Cypress, TX 77433 281-664-6670	18	2.3 million	Fred Caldwell, president/CEO	Cypress 1990
<b>18</b> Fritsche Anderson Realty Partners <sup>18</sup> fritscheanderson.com	3411 Richmond Ave., #700 Houston, TX 77046 713-275-3800	17	2.13 million	Anthony Fritsche, afritsche@fritscheanderson.com David Anderson, principals danderson@fritscheanderson.com	Houston 2007
<b>19</b> Resolut RE <sup>5</sup> <sup>23</sup> resolutre.com	9432 Katy Fwy., #300 Houston, TX 77055 281-445-0033	17	167,730	Martin Turner, CEO martin@retailsolutionsre.com David Simmonds, president david@retailsolutionsre.com	Austin, TX 2010
<b>20</b> Edge Realty Partners <sup>16</sup> edge-re.com	5444 Westheimer Rd., #1650 Houston, TX 77056 713-900-3000	15	2.06 million	Culver Stedman, principal cstedman@edge-re.com	Dallas, TX 2011
<b>21</b> Lincoln Property Company <sup>19</sup> lpc-houston.com	5333 Westheimer Rd., #850 Houston, TX 77056 713-661-7800	14	568,880	Charlie Giammalva, SVP	Dallas, TX 1985
<b>22</b> Weitzman <sup>15</sup> weitzmangroup.com	1800 Bering Dr., #550 Houston, TX 77057 713-781-7111	13	599,859	Steve Chandler, city partner schandler@ccncrealty.com	Dallas, TX 1992
<b>23</b> LandPark Commercial <sup>17</sup> landparkco.com	2550 Gray Falls Dr., #400 Houston, TX 77077 713-789-2200	13	349,293	Bill McGrath, partner bmcgrath@landparkco.com	Houston 2012
<b>24</b> Tarantino Properties Inc. <sup>16</sup> tarantino.com	7887 San Felipe St., #237 Houston, TX 77063 713-974-4292	13	78,151	Anthony Tarantino, president/owner anthony@tarantino.com	Houston 1980
<b>25</b> Dosch Marshall Real Estate <sup>18</sup> dmre.com	777 Post Oak Blvd., #255 Houston, TX 77056 713-955-3120	12	NA	Tom Dosch, principal tomadmre.com	Houston 2017

<sup>1</sup> \*not ranked on prior List

<sup>2</sup> Tickers only apply to publicly traded companies.

<sup>3</sup> "Licensed professionals" is the sum of the number of active licensed brokers and active licensed sales agents employed by the company in the Houston area.

<sup>4</sup> Commercial square feet sold or leased in Houston between Jan. 1, 2019, and Dec. 1, 2019.

<sup>5</sup> Formerly Retail Solutions

### ► CLOSER LOOK

## 173 M

Total square feet sold and leased in the Houston area from all companies on The List.

## 1,302

Total local licensed professionals from all companies on The List.

**ABOUT THE LIST**  
Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the Houston Business Journal. Only those that responded to our inquiries were listed. In case of ties, total square feet moved in the Houston area is the secondary ranking.

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N/A = information not available