

THE LIST

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LARGEST HOUSTON-AREA COMMERCIAL REAL ESTATE BROKERAGES

RANKED BY NUMBER OF LOCAL LICENSED PROFESSIONALS

Company name (prior rank) ¹ Ticker Website	Location Phone	Total local licensed professionals ²	Total square feet moved in Houston ³	Top local executive(s)	Headquarters
1 JLL ① NYSE: JLL us.jll.com	1400 Post Oak Blvd., 1100 Houston, TX 77056 713-888-4000	196	32.74 million	Dan Bellow, president Dan.Bellow@am.jll.com	Chicago, IL
2 CBRE Group Inc. ② NYSE: CBRE cbre.com/houston	2800 Post Oak Blvd., #500 Houston, TX 77056 713-577-1600	159	25.6 million	Peter Mainguy, senior managing director Peter.Mainguy@cbre.com	Los Angeles, CA ⁵
3 Transwestern ③ Transwestern.com	1900 W. Loop S., #1300 Houston, TX 77027 713-270-7700	145	8.18 million	Larry Heard, CEO Robert Duncan, Chairman	Houston
4 NAI Partners ④ naipartners.com	1360 Post Oak Blvd., #1900 Houston, TX 77056 713-629-0500	91	30.32 million	Jon Silberman, managing partner jon.silberman@naipartners.com	Houston
5 Colliers International ⑤ NASDAQ, TSX: CIGI colliers.com/houston	1233 W. Loop S., #900 Houston, TX 77027 713-222-2111	74	17.57 million	Patrick Duffy, president, Houston patrick.duffy@colliers.com	New York, NY
6 Cushman & Wakefield ⑥ NYSE: CWK cushmanwakefield.com	1330 Post Oak Blvd., #2700 Houston, TX 77056 713-679-1700	58	6.7 million	Clint Bawcom, managing principal clint.bawcom@cushwake.com	Chicago, IL
7 Newmark ⑦ NASDAQ: NMRK nmrk.com	1700 Post Oak Blvd., #250 Houston, TX 77056 713-626-8888	53	NA	Ran Holman, EVP/Texas market leader	New York, NY
8 Marcus & Millichap ⑧ NYSE: MMI marcusmillichap.com	3 Riverway, #800 Houston, TX 77056 713-452-4200	51	NA	Ford Noe, regional manager ford.noe@marcusmillichap.com	Calabasas, CA
9 NewQuest Properties ⑨ newquest.com	8827 W. Sam Houston Pkwy. N., #200 Houston, TX 77040 281-477-4300	44	261.35 million	Steve Alvis, co-founder/managing partner SAlvis@newquest.com Jay Sears, co-founder/managing partner JSears@newquest.com Katherine Hatcher, COO/president	Houston
10 Lee & Associates - Houston ⑩ lee-associates.com/houston	9805 Katy Fwy., #800 Houston, TX 77024 713-744-7400	41	254,705	Chris Lewis, clewis@lee-associates.com Mike Spears, managing principals mspears@lee-associates.com	Calabasas, California
11 Moody Rambin ⑪ moodyrambin.com	3003 W. Alabama St. Houston, TX 77098 713-271-5900	36	2.22 million	Bob Cromwell, managing director bcromwell@moodyrambinint.com Dan Moody III, managing director dan.moody3@moodyrambin.com	Houston
12 Tarantino Properties Inc. ⑫ tarantino.com	7887 San Felipe St., #237 Houston, TX 77063 713-974-4292	30	157,189	Anthony Tarantino, president/owner anthony@tarantino.com	Houston
13 Avison Young ⑬ avisonyoung.com	4400 Post Oak Pkwy., #1500 Houston, TX 77027 713-993-7700	27	8.62 million	Rand Stephens, managing director/ principal rand.stephens@avisonyoung.com	International - Toronto, Canada US - Chicago, IL
14 The J. Beard Real Estate Co. LP ⑭ jbeardcompany.com	10077 Grogan's Mill Rd., #135 The Woodlands, TX 77380 281-367-2220	27	1.32 million	Jeff Beard, president	The Woodlands
15 LandPark Commercial ⑮ landparkco.com	2550 Gray Falls Dr., #400 Houston, TX 77077 713-789-2200	27	459,621	Bill McGrath, partner bmcgrath@landparkco.com	Houston
16 Stream Realty Partners ⑯ streamrealty.com	3040 Post Oak Blvd., #600 Houston, TX 77056 713-300-0300	23	n/a	Kyle Valentine, executive managing director/partner kvalentine@streamrealty.com	Dallas, TX
17 Hunington Properties Inc. ⑰ hpiproperties.com	3773 Richmond Ave., #800 Houston, TX 77046 713-623-6944	19	NA	Sandy Aron, CEO/president sandy@hpiproperties.com	Houston
18 Caldwell Companies ⑱ caldwellcos.com	9955 Barker Cypress Rd., #250 Cypress, TX 77433 281-664-6670	18	1.09 million	Fred Caldwell, president/CEO	Cypress
19 Cresa ⑲ cresa.com/houston	1990 Post Oak Blvd., #770 Houston, TX 77056 713-402-5800	16	NA	Andre Granello, managing principal agranello@cresa.com	Washington D.C.
20 Savills ⑳ London: SVS savills.us	609 Main St., 28th Fl. Houston, TX 77002 713-522-5300	16	NA	Derrell Curry, EVP/co-branch manager dcurry@savills.us Mark O'Donnell, vice chairman/director/ Southwest region lead MOdonnell@savills.us	USA HQ: NY, New York, Global HQ: London, UK
21 Resolut RE ㉑ resolutre.com	9432 Katy Fwy., #300 Houston, TX 77055 281-445-0033	15	339,392	Joaquin Orozco, principal/market leader jorozco@resolutre.com Martin Turner, CEO martin@resolutre.com David Simmonds, president david@resolutre.com	Austin, TX
22 Fritsche Anderson Realty Partners ㉒ fritscheanderson.com	3411 Richmond Ave., 700 Houston, TX 77046 713-275-3800	15	29,598	Anthony Fritsche, afritsche@fritscheanderson.com David Anderson, principals danderson@fritscheanderson.com	Houston
23 Dosch Marshall Real Estate ㉓ dmre.com	777 Post Oak Blvd., #255 Houston, TX 77056 713-955-3120	12	NA	Tim Dosch, principal tim@dmre.com	Houston
24 Edge Realty Partners ㉔ edge-re.com	5444 Westheimer Rd., #1650 Houston, TX 77056 713-900-3000	11	2.12 million	Debbie Adams, principal dadams@edge-re.com	Dallas, TX
25 Finial Group ㉕ finalgroup.com	8381 Westview Dr. Houston, TX 77055 713-422-2100	9	1.25 million	Keith Bilski, president/CEO keith.bilski@finalgroup.com	Houston

¹ *-not ranked on prior List
² Tickers only apply to publicly traded companies.
³ *Licensed professionals* is the sum of the number of active licensed brokers and active licensed sales agents employed by the company in the Houston area.

⁴ Commercial square feet sold or leased in Houston between Jan. 1, 2020, and Dec. 1, 2020.
⁵ CBRE announced Oct. 2020 the headquarters will be moved to Dallas from Los Angeles.

⁶ Cushman & Wakefield acquired Pinnacle Property Management Services in 2020.
⁷ Previously listed as Newmark Knight Frank before rebranding in Oct. 2020.
⁸ Formerly Retail Solutions

► CLOSER LOOK

1,213

Total licensed professionals from all brokerage firms on The List.

8,564

Total Houston-area transactions from all the brokerage firms on The List.

\$9.4B

Total amount of Houston-area deals from all brokerage firms on The List.

400M

Total Houston-area square feet moved in 2020 from all the brokerage firms on The List.

ABOUT THE LIST

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the Houston Business Journal. In case of ties, companies are listed alphabetically.

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N/A = information not available